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12
13 UNITED STATES DISTRICT COURT
14 NORTHERN DISTRICT OF CALIFORNIA
15 OAKLAND DIVISION
16

17 In re: LITHIUM ION BATTERIES
18 ANTITRUST LITIGATION

Case No. 13-MD-02420 YGR

MDL No. 2420

19
20 This Document Relates to:

21 ALL INDIRECT PURCHASER
22 ACTIONS

**DEFENDANTS' JOINT SUPPLEMENTAL
MOTION TO DISMISS THE INDIRECT
PURCHASER PLAINTIFFS'
CONSOLIDATED AMENDED
COMPLAINT (PHASE II)**

23 Date: May 9, 2014

Time: 9:30 a.m.

24 Judge: Hon. Yvonne Gonzalez Rogers

25 Location: Courtroom 5
26
27
28

1 **NOTICE OF MOTION AND MOTION**

2 TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

3 PLEASE TAKE NOTICE that on May 9, 2014, at 9:30 a.m., or as soon thereafter as the
4 matter may be heard, the undersigned Defendants will and hereby do move the Court, pursuant to
5 Rule 12(b)(6) of the Federal Rules of Civil Procedure, for an order dismissing the Indirect
6 Purchaser Plaintiffs' ("Plaintiffs") Consolidated Amended Complaint for failure to state a claim
7 upon which relief can be granted. This motion is based upon this Notice of Motion; the
8 accompanying Memorandum of Points and Authorities; the concurrently filed Declaration of
9 Dylan I. Ballard; the complete files and records in these consolidated actions; oral argument of
10 counsel; and such other and further matters as the Court may consider.

11 **STATEMENT OF ISSUES TO BE DECIDED**

12 1. Whether Plaintiffs' claims under the laws of nineteen states should be dismissed for
13 lack of antitrust standing under *Associated General Contractors of California v. California State*
14 *Council of Carpenters*, 459 U.S. 519, 535 (1983).

15 2. Whether Plaintiffs' class claims under Montana and Utah law and governmental
16 subclass claims under the laws of all states other than California should be dismissed for lack of
17 constitutional standing.

18 3. Whether Plaintiffs' claims under Montana and Missouri law should be dismissed
19 under *Illinois Brick v. Illinois*, 432 U.S. 720 (1977) for lack of standing to sue as indirect
20 purchasers.

21 4. Whether Plaintiffs' claims under the laws of Illinois, Montana, and South Carolina
22 should be dismissed because they cannot be asserted as class actions.

23 5. Whether Plaintiffs' claim under New Hampshire law should be dismissed for
24 failure to allege required intrastate conduct.

25 6. Whether Plaintiffs' claim under Arkansas law should be dismissed for failure to
26 allege conduct covered by the Arkansas statute at issue when courts have repeatedly found that
27 statute does not encompass alleged price-fixing.

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MEMORANDUM OF POINTS AND AUTHORITIES

I.

INTRODUCTION

Plaintiffs seek to represent sixty-three alleged classes, “alternative” classes, and “subclasses,” and assert claims under thirty-five different state antitrust, unfair competition, and consumer protection statutes. Of these claims and theories, Defendants now seek to dismiss those that have been held deficient as a matter of law under compelling authority, including substantial jurisprudence in this District:¹

- Plaintiffs’ claims under the laws of nineteen states should be dismissed under the U.S. Supreme Court’s decision in *Associated General Contractors of California* because they did not make purchases or otherwise participate in the relevant market for lithium ion battery cells.
- Under Ninth Circuit precedent that has been consistently followed by courts in this district, including in the *CRT*, *LCD*, *GPU*, *Flash Memory*, and *DRAM* multi-district litigations, Plaintiffs lack constitutional standing to assert claims on behalf of classes of Montana and Utah purchasers and “subclasses” of governmental purchasers in states other than California because no named plaintiff is alleged to be a member of any of those classes.

¹ On March 5, 2014, following meet and confer efforts as directed by the Court, the parties filed a stipulation and proposed order dismissing Plaintiffs’ damages claims (1) under Puerto Rico law and (2) under New Hampshire and Utah law as to alleged damages that accrued before those states enacted *Illinois Brick* repealer statutes. *See* Dkt. No. 399. In addition, pursuant to the Court’s direction, this motion does not address Plaintiffs’ purported “nationwide” class allegations. *See* IPP CAC, ¶¶ 398-400. The Court indicated at the February 7, 2014 status conference that it will make a future determination as to when Defendants may file a motion to strike those allegations. *See* Declaration of Dylan I. Ballard (“Ballard Decl.”), ¶5, Ex. C (2/7/14 Transcript) at 35:10-14.

- 1 • Plaintiffs’ claims under Montana and Missouri law should be dismissed because those
- 2 states adhere to the U.S. Supreme Court’s holding in *Illinois Brick* that indirect
- 3 purchasers lack standing to sue for damages.
- 4 • Plaintiffs’ claims under the laws of Illinois, Montana, and South Carolina cannot be
- 5 asserted as class actions.
- 6 • The New Hampshire claim should be dismissed because Plaintiffs do not allege
- 7 conspiratorial conduct in that state.
- 8 • Plaintiffs’ Arkansas claim fails because courts have repeatedly held that the statute at
- 9 issue does not apply to alleged price-fixing.
- 10
- 11

12 II.

13 ARGUMENT

14 A. PLAINTIFFS LACK ANTITRUST STANDING IN AGC STATES BECAUSE THEY

15 DID NOT PURCHASE PRODUCTS IN THE LITHIUM ION BATTERY CELLS

16 COMPONENT MARKET.

17 Plaintiffs have failed to meet their burden of pleading facts sufficient to demonstrate
 18 antitrust standing under *Associated General Contractors of California v. California State Council*
 19 *of Carpenters*, 459 U.S. 519 (1983) (“AGC”). Plaintiffs cannot plead antitrust standing here
 20 because they did not purchase allegedly price fixed lithium ion battery cells—they only purchased
 21 finished consumer electronics that contained battery cells—and therefore cannot establish that
 22 they suffered any antitrust injury.

23 As articulated by the Supreme Court, and as this Court has recently recognized, antitrust
 24 standing is a critical threshold question that is properly addressed on a motion to dismiss. *See*
 25 *AGC*, 459 U.S. at 545-46 (1983) (district court properly dismissed complaint for failure to allege
 26 antitrust standing); *Ass’n of Wash. Pub. Hosp. Dists. v. Philip Morris Inc.*, 241 F.3d 696, 701 (9th
 27 Cir. 2001) (same); *NicSand, Inc. v. 3M Co.*, 507 F.3d 442, 450 (6th Cir. 2007) (“antitrust standing
 28

1 is a threshold, pleading-stage inquiry”); Order re: Motions to Dismiss, ECF No. 361, at 8-16.² A
 2 complaint’s failure to allege facts sufficient to demonstrate antitrust standing under AGC is
 3 grounds for dismissal under all state laws where the AGC doctrine applies. *See, e.g., Or.*
 4 *Laborers-Emp’rs Health & Welfare Trust Fund v. Philip Morris*, 185 F.3d 957, 962-66 (9th Cir.
 5 1999) (affirming judgment on the pleadings against both federal and state claims for lack of
 6 antitrust standing).

7 In AGC, the Supreme Court identified factors for courts to use when determining antitrust
 8 standing. These factors encompass: (1) the nature of the plaintiffs’ injury (*i.e.*, whether it
 9 constitutes “antitrust injury”); (2) the directness of the injury; (3) the risk of duplicative recovery
 10 and complexity in apportioning damages; and (4) the speculative nature of the harm. *Exhibitors’*
 11 *Serv., Inc. v. Am. Multi-Cinema, Inc.*, 788 F.2d 574, 578 (9th Cir. 1986) (citing AGC, 459 U.S. at
 12 545); *see* Certain Defs. Joint Mot. to Dismiss the DPP-CAC, ECF No. 290, at 22-24.

13 Of these, the most important factor is the existence of “antitrust injury.” *See R.C. Dick*
 14 *Geothermal Corp. v. Thermogenics, Inc.*, 890 F.2d 139, 148-49 (9th Cir. 1989). Failure to allege
 15 facts establishing a plausible claim of antitrust injury is, by itself, an “independent ground” for
 16 dismissal. *Ass’n of Wash. Pub. Hosp. Dists. v. Philip Morris Inc.*, 241 F.3d 696, 704 (9th Cir.
 17 2001); *In re Dynamic Random Access Memory (DRAM) Antitrust Litig.*, 536 F. Supp. 2d 1129,
 18 1136, 1141 (N.D. Cal. 2008) (“*DRAM II*”) (antitrust claims may be properly dismissed for failing
 19 to allege antitrust injury even if the other AGC factors “tilt in the plaintiffs’ favor.”); *Toscano v.*
 20 *PGA Tour, Inc.*, 201 F. Supp. 2d 1106, 1116 (E.D. Cal. 2002) (“the absence of antitrust injury is
 21 fatal”).

22 It is the Plaintiffs’ burden to establish antitrust injury and standing. *See, e.g., In re*
 23 *Ditropan XL Antitrust Litig.*, 529 F. Supp. 2d 1098, 1107 (N.D. Cal. 2007). Their failure to do so
 24 here warrants dismissal. *See, e.g., In re Dynamic Random Access Memory (DRAM) Antitrust*

25 _____
 26 ² While some courts have postponed ruling on the applicability of AGC principles to a later
 27 stage in the litigation, *e.g., In re Graphic Processing Units Antitrust Litig.*, 540 F. Supp. 2d
 28 1085, 1097 (N.D. Cal. 2007), because antitrust standing is a threshold issue it should
 properly be addressed on a motion to dismiss, as this Court recognized in its *Illinois Brick*
 decision. Order re: Motions to Dismiss, Dkt. No. 361, at 8-16.

1 *Litig.*, 516 F. Supp. 2d 1072, 1088–89 (N.D. Cal. 2007) (“*DRAM I*”) (applying AGC and
 2 dismissing indirect purchaser claims under various state antitrust statutes).

3 **1. The AGC Test Has Been Adopted By Most of The States At Issue Here.**

4 The federal antitrust standing and antitrust injury principles of AGC have been held to
 5 apply to the antitrust laws of nineteen of the states that serve as the basis for Plaintiffs’ claims in
 6 the IPP-CAC.³ Courts of sixteen of these nineteen states have adopted and applied AGC or
 7 analogous federal antitrust injury cases to their antitrust laws.⁴ For the three other states, federal

8
 9 ³ Contrary to Plaintiffs’ argument that “AGC applies only if there is a ‘clear directive from
 10 those states’ legislatures or highest courts’ to apply it” (Ballard Decl. Ex. B, Feb. 21, 2014
 11 Ltr. from Plaintiffs’ Counsel at 1), the Ninth Circuit instructs courts to look to lower state
 12 court decisions if higher authority is not available. *See Ryman v. Sears, Roebuck & Co.*,
 13 505 F.3d 993, 994 (9th Cir. 2007) (“[T]he federal court must follow the state intermediate
 14 appellate court decision unless the federal court finds convincing evidence that the state’s
 15 supreme court likely would not follow it.”); *Or. Laborers-Emp’rs Health & Welfare Trust
 Fund*, 185 F.3d at 963 n.4 (holding federal antitrust standing doctrine applies to Oregon
 antitrust law based on state appellate court decision and harmonization statute);
Knevelbaard Dairies v. Kraft Foods, Inc., 232 F.3d 979, 987-94 (9th Cir. 2000)
 (examining California appellate decisions to determine federal antitrust injury law applies);
see also DRAM I, 516 F. Supp. 2d at 1094 (examining state trial court decisions to
 determine applicability of AGC).

16 ⁴ **Arizona:** *Luscher v. Bayer AG*, No. CV 2004-014835, 2005 WL 6959406, at *1-2 (Ariz.
 17 Super. Ct. Sept. 14, 2005); **California:** *Vinci v. Waste Mgmt., Inc.*, 36 Cal. App. 4th 1811,
 18 1814 (Cal. Ct. App. 1995); *Knevelbaard Dairies v. Kraft Foods, Inc.*, 232 F.3d 979, 987-
 19 94 (9th Cir. 2000); *see also Clayworth v. Pfizer, Inc.*, 49 Cal. 4th 758, 774 (2010) (citing
 20 AGC and *Vinci* approvingly in discussion of “antitrust causation”); **D.C.:** *Peterson v. Visa
 U.S.A., Inc.*, No. 03-8080, 2005 WL 1403761, at *2-6 (D.C. Super. Ct. Apr. 22, 2005);
 21 **Illinois:** *Cnty. of Cook v. Philip Morris, Inc.*, 353 Ill. App. 3d 55, 60-64 (Ill. Ct. App.
 22 2004) (citing AGC in applying the “direct injury” doctrine); *O’Regan v. Arbitration
 Forums, Inc.*, 121 F.3d 1060, 1066 (7th Cir. 1997); **Kansas:** *Wrobel v. Avery Dennison
 Corp.*, No. 05-cv-1296, 2006 WL 7130617, at *2-4 (Kan. Dist. Ct. Feb. 1, 2006); *Orr v.
 Beamon*, 77 F. Supp. 2d 1208, 1211-12 (D. Kan. 1999); **Maine:** *Knowles v. Visa U.S.A.,
 Inc.*, No. Civ.A. CV-03-707, 2004 WL 2475284, at *8-9 (Me. Super. Ct. Oct. 20, 2004);
 23 **Michigan:** *Stark v. Visa U.S.A., Inc.*, No. 03-055030-CZ, 2004 WL 1879003, at *4-5
 24 (Mich. Cir. Ct. July 23, 2004); **Mississippi:** *Owens Corning v. R.J. Reynolds Tobacco Co.*,
 25 868 So.2d 331, 343-44 (Miss. 2004) (applying federal antitrust injury principles to
 26 Mississippi antitrust claim); **Nebraska:** *Kanne v. Visa U.S.A., Inc.*, 723 N.W.2d 293, 298-
 27 301 (Neb. 2006); **New Mexico:** *Nass-Romero v. Visa U.S.A., Inc.*, 279 P.3d 772, 778-81
 28 (N.M. Ct. App. 2012); *see Romero v. Philip Morris, Inc.*, 148 N.M. 713, 724 (2010) **New
 York:** *Ho v. Visa U.S.A., Inc.*, 787 N.Y.S.2d 677, at *5 (N.Y. Sup. Ct. 2004), *aff’d*, 793
 N.Y.S.2d 8 (N.Y. App. Div. 2005); **North Dakota:** *Beckler v. Visa U.S.A., Inc.*, No. 09-04-
 C-00030, 2004 WL 2475100, at *4 (N.D. Dist. Ct. Sept. 21, 2004); **Tennessee:** *Perry v.
 Am. Tobacco Co., Inc.*, 324 F.3d 845, 849-51 (6th Cir. 2003) (AGC applies under the
 TTPA); *Tenn. Med. Ass’n v. BlueCross BlueShield of Tenn., Inc.*, 229 S.W.3d 304, 311
 (Tenn. Ct. App. 2007) (citing *Perry* and noting that “the Sixth Circuit Court of Appeals set
 forth controlling principles”); **Vermont:** *Fucile v. Visa U.S.A. Inc.*, No. S1560-03, 2004

1 courts have applied *AGC* to each state's antitrust law based on explicit harmonization provisions
 2 in the relevant laws that make federal antitrust rules applicable.⁵ Finally, the principles of *AGC*
 3 have also been held to apply to four of Plaintiffs' causes of action which are based on state
 4 consumer protection laws, rather than state antitrust laws.⁶

5 The Ninth Circuit has made it clear that *AGC* principles must be applied where state law
 6 has adopted them. See *Knevelbaard Dairies*, 232 F.3d at 987 (determining that distinct "antitrust
 7 standing" is required under California state law and applying *AGC* factors); *Or. Laborers-Emp'rs*
 8 *Health & Welfare Trust Fund*, 185 F.3d at 963 n.4 (applying *AGC* to claims asserted under
 9 Oregon antitrust statutes because Oregon courts rely on federal decisions for guidance).
 10 Accordingly, numerous district courts have already determined that *AGC* applies to many of the
 11 specific state laws at issue here. See, e.g., *DRAM I*, 516 F. Supp. 2d at 1094-95; *DRAM II*, 536 F.
 12 Supp. 2d at 1135 n. 2 (applying *AGC* to eight of the state laws at issue here and dismissing state
 13 law claims for lack of antitrust standing); *In re Refrigerant Compressors Antitrust Litig.*, 2013 WL
 14 1431756, at *10-13 (E.D. Mich. Apr. 9, 2013) (applying *AGC* to eleven of the state laws at issue
 15 here and dismissing state law claims for lack of antitrust standing); *In re Aftermarket Auto.*

16 WL 3030037, at *2-4 (Vt. Super. Ct. Dec. 27, 2004); **West Virginia:** *Princeton Ins.*
 17 *Agency, Inc. v. Erie Ins. Co.*, 225 W.Va. 178, 184-85, 189-90 (2009) (applying federal
 18 antitrust injury principles and observing that a plaintiff must allege "that it was injured as a
 19 proximate result" of "anticompetitive effects within the relevant... markets"); see also *In*
 20 *re Refrigerant Compressors Antitrust Litig.*, 2013 WL 1431756, at *10 (E.D. Mich. April
 9, 2013) (applying *AGC* pursuant to W.Va. harmonization provision); **Wisconsin:** *Strang*
v. Visa U.S.A., Inc., No. 03 CV 011323, 2005 WL 1403769, at *3-5 (Wis. Cir. Ct. Feb. 8,
 2005).

21 ⁵ **Nevada:** Nev. Rev. Stat. 598A.050; *DRAM I*, 516 F. Supp. at 1095; **New Hampshire:**
 22 N.H. Rev. Stat. § 356:14; *Donovan v. Digital Equipment Corp.*, 883 F. Supp. 775,
 787 (D.N.H. 1994); *In re Refrigerant Compressors Antitrust Litig.*, 2013 WL 1431756, at
 23 *10 (E.D. Mich. April 9, 2013); **Oregon:** Or. Rev. Stat. § 646.715(2); *Or. Laborers-*
 24 *Employees Health & Welfare Trust Fund v. Philip Morris, Inc.*, 185 F.3d 957, 963 n.4
 (9th Cir. 1999).

25 ⁶ **Florida:** *JES Props., Inc. v. USA Equestrian, Inc.*, 2005 WL 1126665, at *10-11, 19 (M.D.
 26 Fla. May 9, 2005) (where FDUTPA claim is based on the same allegations as a plaintiff's
 27 federal antitrust claim, the standing analysis is the same for both); **Nebraska:** *Kanne*, 723
 N.W.2d 293, 298-301; **New York:** *Ho*, 787 N.Y.S.2d 677, at *5; *State ex rel. Spitzer v.*
 28 *Daicel Chem. Indus. Ltd.*, 42 A.D.3d 301, 303-04 (N.Y. App. Div. 2005); **Vermont:**
Fucile, 2004 WL 3030037, at *2-4.

1 *Lighting Prods. Antitrust Litig.*, 2009 WL 9502003, at *3-6(C.D. Cal. July 6, 2009) (applying
 2 AGC to seventeen of the state laws at issue here and dismissing claims for lack of antitrust
 3 standing) (tentative ruling adopted sub nom *Sahagian v. Genera Corp.*, 2009 WL 7185616, at *1
 4 (C.D. Cal. July 7, 2009); *see also In re Intel Corp. Microprocessor Antitrust Litig.*, 496 F. Supp.
 5 2d 404, 408-09 (D. Del. 2007) (applying AGC to evaluate standing under the antitrust laws of nine
 6 state lawss at issue here).

7 **2. Plaintiffs Lack Antitrust Injury Because They Were Not Participants in the**
 8 **Allegedly Restrained Component Market For Lithium Ion Battery Cells.**

9 As held by the Supreme Court, a plaintiff cannot obtain antitrust standing without antitrust
 10 injury. *Cargill, Inc. v. Monfort of Colorado, Inc.*, 479 U.S. 104, 110 n.5 (1986). Because the
 11 antitrust laws were created to “protect[] the economic freedom of participants in the *relevant*
 12 *market*,” AGC, 459 U.S. at 538 (emphasis added), “the injured party [must] be a participant in the
 13 same market” where the alleged anticompetitive conduct occurred. *R.C. Dick Geothermal*, 890
 14 F.2d at 148 (quotation omitted). “Parties whose injuries, though flowing from that which makes
 15 the defendant’s conduct unlawful, are experienced in another market do not suffer antitrust
 16 injury.” *Ass’n of Wash. Pub. Hosp. Dists.*, 241 F.3d at 705 (quoting *Am. Ad. Mgmt., Inc. v. Gen.*
 17 *Tel. Co.*, 190 F.3d 1051, 1057 (9th Cir. 1999)). As explained below, Plaintiffs have not and
 18 cannot allege that they participated in or sustained an antitrust injury in the relevant market.

19 In the Ninth Circuit, the “market participation” test for antitrust injury underscores the
 20 common-sense conclusion that retail purchasers of finished consumer electronics products, such as
 21 Plaintiffs here, do not participate in the component market for products, like raw battery cells, that
 22 are first sold to equipment manufacturers (and/or packers) and later integrated into finished
 23 products with countless other components before reaching a retail customer. To establish
 24 participation in such a component market for purposes of AGC, Plaintiffs must first allege facts to
 25 establish that the products that they purchased are reasonably interchangeable, or have cross-
 26 elastic demand, with the products in the market where competition has allegedly been restrained.
 27 *See Bhan v. NME Hosps., Inc.*, 772 F.2d 1467, 1470-71 (9th Cir. 1985); *DRAM II*, 536 F. Supp. 2d
 28 at 1137-41. Plaintiffs have not and cannot do so here because raw lithium ion battery cells are in

1 an entirely different market than the various consumer electronics (*e.g.*, a notebook computer, cell
2 phone, digital camera) allegedly purchased by the Plaintiffs.

3 The *DRAM* case is particularly instructive in this regard. *DRAM*, like the present case,
4 involved claims by purchasers of finished consumer electronics products—like computers and
5 “other electronic equipment”—that contained allegedly price-fixed components known as
6 dynamic random access memory (“DRAM”), a type of semiconductor chip. *DRAM I*, 516 F.
7 Supp. at 1089-91. The court held that indirect-purchaser plaintiffs who had purchased computers
8 containing DRAM chips—but not the DRAM chips themselves—lacked standing, even though the
9 markets in which they purchased products were “interlinked” with the DRAM market. *DRAM II*,
10 536 F. Supp. 2d at 1141-42. In reviewing allegations that closely mirror those of the Plaintiffs
11 here, Judge Hamilton twice determined that *AGC* required dismissal of plaintiffs’ claims because
12 “plaintiffs who are purchasing products in which DRAM is a component, rather than DRAM
13 itself, are participating in a secondary market that is incidental to the primary price-fixed market
14 (*i.e.*, the market for DRAM modules themselves).” *DRAM I*, 516 F. Supp. at 1089-91; *see also*
15 *DRAM II*, 536 F. Supp. 2d at 1135-1142 (dismissing claims after previously granting leave to
16 amend). The same is true in the present case.

17 Here, just as in *DRAM*, dismissal is required because Plaintiffs are participants in a
18 secondary market and therefore cannot plausibly allege that they participated (or incurred any
19 antitrust injury) in the component market for “raw cells” that are the subject of the alleged
20 conspiracy. *See* IPP-CAC ¶ 30. As this Court previously recognized, the current case involves
21 allegations of “a conspiracy . . . that fixed prices for battery cells used in all three major formats of
22 lithium ion battery” Order re: Motions to Dismiss, ECF No. 361, at 17; *see* IPP-CAC ¶ 7.
23 The “cell” is “the part of the battery that stores and releases electricity,” and “[a]fter manufacture,
24 one or more cells are ‘packed’ inside a casing, sometimes with protective circuitry. The casing
25 makes the cell usable as a battery, or . . . as a battery pack.” Order re: Motions to Dismiss, ECF
26 No. 361, at 4; *see* IPP-CAC ¶¶ 1-2, 29-30, 242. These battery packs “reach the consumer market
27 either as components of consumer products or standalone products, for example, replacement
28 batteries.” Order re: Motions to Dismiss, ECF No. 361, at 4; *see* IPP-CAC ¶¶ 29-30, 242. “Li-ion

1 manufacturers . . . do not sell individual cells” to retail consumers such as Plaintiffs. IPP-CAC ¶
 2 187. Rather, individual cells “are available only to outside pack assemblers.” *Id.* By contrast,
 3 Plaintiffs are alleged to be purchasers of “end-use product[s].” IPP-CAC ¶ 255. Plaintiffs
 4 therefore have alleged that they participate in a retail market for consumer electronics products
 5 that contain assembled battery packs, or in the rare case, for stand-alone finished battery packs.
 6 They have not alleged any participation in the component market for raw battery cells.

7 Plaintiffs cannot plausibly allege that finished Lithium Ion Battery Products, such as
 8 notebook computers and mobile telephones, are reasonably interchangeable with the raw
 9 component cells whose prices were allegedly fixed. Nor have Plaintiffs alleged any facts that
 10 could plausibly establish cross-elasticity of demand between the finished products that they
 11 purchased and the raw Lithium Ion Battery cells themselves. *Cf.* IPP-CAC ¶¶ 1, 30, 196
 12 (“Demand for Lithium Ion Batteries,” which the IPP-CAC defines as the raw cells, “is not very
 13 elastic because there are no close substitutes for these products”). Accordingly, because Plaintiffs
 14 have failed to allege facts that plausibly establish that they were participants in the “same market”
 15 as the allegedly restrained component market for raw Lithium Ion Battery cells, they have not met
 16 their burden to establish antitrust injury or AGC standing. *See, e.g., DRAM II*, 536 F. Supp. 2d at
 17 1137-41.⁷

18
 19
 20 ⁷ *See also Barton & Pittinos, Inc. v. Smithkline Beecham Corp.*, 118 F.3d 178, 184 (3rd Cir.
 21 1997) (Alito, J.) (marketer of vaccine was not a participant in the market for the “package
 22 of marketing and distribution of the vaccine,” because marketing alone was not
 23 “reasonably interchangeable” with the package); *Datel Holdings Ltd. v. Microsoft Corp.*,
 24 712 F. Supp. 2d 974, 994 (N.D. Cal. 2010) (plaintiff lacked standing where its “allegations
 25 center on its injury in the secondary market”); *Lorenzo v. Qualcomm, Inc.*, 603 F. Supp. 2d
 26 1291, 1302-03 (S.D. Cal. 2009) (plaintiff lacked standing under California Cartwright Act
 27 because his “injuries occurred in a different market from the allegedly anticompetitive
 28 conduct”); *In re Refrigerant Compressors Antitrust Litig.*, 2013 WL 1431756, at *11-13
 (purchasers of finished refrigerator products containing allegedly price-fixed compressors
 as components lacked antitrust injury); *In re Aftermarket Auto. Lighting Prods. Antitrust
 Litig.*, 2009 WL 9502003, at *5-6 (allegation that plaintiffs “indirectly purchased autolight
 products . . . from one or more of the defendants” not sufficient for standing because
 “without Plaintiffs pleading specific facts detailing their alleged purchases, it is impossible
 to tell whether the Complaint alleges that they *are* market participants”).

1 **3. Plaintiffs’ Allegations Also Fail to Satisfy the Other AGC Factors.**

2 Although their failure to allege facts to establish antitrust injury is an “independent
3 ground” for dismissal, *Ass’n of Wash. Pub. Hosp. Dists.*, 241 F.3d at 705, Plaintiffs also fail to
4 plead facts to satisfy the other AGC factors. For example, the directness of injury factor looks “to
5 the chain of causation between [Plaintiffs’] injury and the alleged restraint,” *AGC*, 459 U.S. at
6 540, to determine “whether, as indirect purchasers, there is a direct link in the causation chain
7 between defendants’ alleged conspiracy to restrain prices, and the artificially high prices paid by
8 plaintiffs.” *DRAM I*, 516 F. Supp. 2d at 1091(citing *AGC*, 459 U.S. at 540; *Am. Ad. Mgmt.*, 190
9 F.3d at 1038). Here, at best, Plaintiffs plead facts of an indirect and attenuated causal connection
10 between Plaintiffs’ alleged injuries and Defendants’ claimed wrongdoing.

11 Specifically, Plaintiffs allege that the inflated prices resulting from Defendants’ claimed
12 price-fixing were the prices of raw cells, which were then passed on to Plaintiffs through multiple
13 levels of the manufacturing and distribution chain “by direct purchasers, manufacturers,
14 distributors and retailers.” IPP-CAC ¶ 258. These allegations of remote causation cannot support
15 a claim of sufficiently direct injury under *AGC*. See *In re Refrigerant Compressors Antitrust*
16 *Litig.*, 2013 WL 1431756, at *13 (“[N]one of the IP Plaintiffs allege that they purchased a
17 hermetic compressor, so they were not directly injured by the alleged conspiracy.”).

18 Moreover, Plaintiffs’ conclusory allegation that “any costs attributable to Lithium Ion
19 Batteries can be traced through the chain of distribution” because “[t]hey do not undergo any
20 physical alterations as they move through the chain,” IPP-CAC ¶¶ 255, 261, is contradicted by the
21 IPP-CAC’s own more specific factual allegations. Plaintiffs allege that battery packs are designed
22 for use in a wide variety of products: “laptop, notebook, netbook, and tablet computers (such as
23 iPads), mobile telephones, smartphones, digital audio players (such as iPods), power tools, digital
24 cameras and camcorders/digital video cameras” IPP-CAC ¶ 3. A battery pack manufactured
25 for use in, for example, a Dell notebook computer is not compatible with a mobile telephone or a
26 power tool. Thus, it cannot be disputed that the raw cells that were allegedly price fixed were
27 transformed when they were given custom enclosures and circuitry and were assembled for use in
28 specific products. See IPP-CAC ¶¶ 29, 242; see, e.g., *DRAM I*, 516 F. Supp. 2d at 1092 (“It

1 requires no leap of logic to conclude that each product in which DRAM is a component, contains
2 numerous other components, all of which *collectively* determine the final price actually paid by
3 plaintiffs for the final product.”); *Lorenzo*, 603 F. Supp. 2d at 1301 (dismissing claims where the
4 alleged anticompetitive conduct affected only a single component in the end product and
5 plaintiffs’ injury would require “trac[ing] through three levels of the supply chain” and
6 “disaggregat[ion] from a multitude of other manufacturing and component factors.”); *In re*
7 *Refrigerant Compressors Antitrust Litig.*, 2013 WL 1431756, at *14 (“[T]he causal nexus between
8 the alleged conspiracy in the hermetic compressor market and the IP Plaintiffs’ alleged injury
9 (paying inflated prices for finished goods that contain hermetic compressors) is too remote and
10 attenuated to support antitrust standing”).

11 Similarly, Plaintiffs have failed to plead facts showing that their antitrust damages claims
12 would not be too speculative and complex to apportion because of their remoteness from the
13 source of the claimed injury. *See, e.g., DRAM I*, 516 F. Supp. 2d at 1092. Damages may be
14 impermissibly speculative or unreasonably complex to apportion where the alleged antitrust
15 violation is only indirectly related to the alleged injury, or where independent factors impact the
16 price that plaintiff paid. *AGC*, 459 U.S. at 542.

17 As discussed above, Plaintiffs claim to have purchased an extremely broad array of
18 consumer products, from notebook computers to power tools. *See* IPP-CAC ¶ 3. All of these
19 finished consumer products obviously contain a large number of other components that influence
20 their price. Plaintiffs are therefore “faced with the daunting task of proving the effect of the
21 prohibited conduct on the price at any and all levels above them and then at their removed position
22 in the chain of distribution, and disproving, or at least quantifying, the effects of a multitude of
23 other pricing considerations which clearly did or could have intervened at any relevant level.”
24 *Strang*, 2005 WL 1403769, at *5. With so many factors affecting the price of the products
25 purchased by Plaintiffs, proving damages would be “unduly speculative,” and any “damages
26 would be difficult to apportion, in view of the fact that the plaintiffs in question purchased their
27 [battery cells] in the form of a component product.” *DRAM I*, 516 F. Supp. 2d at 1092; *Knowles*,
28 2004 WL 2475284, at *6 (“To determine what portion of any overcharge was passed on by any

1 given merchant, with respect to which products, and to which consumers is a task of monumental
 2 uncertainty and complexity.”); *Kanne*, 723 N.W.2d at 299 (it “would be a nightmare” to apportion
 3 damages between direct purchasers and consumer plaintiffs who may have purchased goods at
 4 inflated prices); *Fucile*, 2004 WL 3030037, at *4; *see also AGC*, 459 U.S. at 545 n.51 (“the task of
 5 disentangling overlapping damages claims is not lightly to be imposed upon potential antitrust
 6 litigants, or upon the judicial system.”)

7 **4. The Cases Cited By Plaintiffs Are Distinguishable and Unavailing.**

8 In their meet and confer communications, Plaintiffs have argued that “virtually all courts in
 9 this District hold that *AGC* poses no bar to indirect purchasers asserting state law antitrust claims
 10 for products containing price-fixed products.” *See* Ballard Decl. Ex. B, Feb. 21, 2014 Ltr. from
 11 Plaintiffs’ Counsel at 1-2. Plaintiffs’ assertion far overstates their support and oversimplifies the
 12 relevant issues. Indeed, the cases Plaintiffs cite in fact show that the *AGC* antitrust standing
 13 determination requires a case-specific analysis. *See id.* As described below, the allegations in the
 14 IPP-CAC differ in several dispositive respects from the cases relied upon by the Plaintiffs.
 15 Indeed, Judge Hamilton’s decisions in *DRAM* make it clear that *AGC* standing is far from
 16 automatic in indirect purchaser cases *DRAM I*, 516 F. Supp. 2d at 1088-95; *DRAM II*, 536 F.
 17 Supp. 2d at 1135-42.

18 In *CRT*, for example, the Court found *AGC* standing had been adequately pled because the
 19 plaintiffs alleged that the “market for CRTs and the market for CRT Products are . . . inextricably
 20 linked and cannot be considered separately.” *In re Cathode Ray Tube Antitrust Litig.*, 738 F.
 21 Supp. 2d 1011, 1023-24 (N.D. Cal. 2010). This was because the allegedly price-fixed
 22 component—the cathode ray tube—was alleged to be the essential and largest component of every
 23 finished CRT product (*i.e.*, televisions or computer monitors), allegedly making it the predominant
 24 determinant of the price of such products because it “account[ed] for approximately sixty per cent
 25 of the cost of manufacturing” a CRT product. *Id.* Similar facts were alleged in *TFT-LCD*, where
 26 the allegedly price-fixed components—LCD panels—were also alleged to “make up 60-70% of
 27 the cost” of the finished products that they were integrated into, “such as TVs, computer monitors,
 28 and laptops.” *In re TFT-LCD (Flat Panel) Antitrust Litig.*, 586 F. Supp. 2d 1109, 1123-24 (N.D.

1 Cal. 2008); *see also In re Flash Mem. Antitrust Litig.*, 643 F. Supp. 2d 1133, 1155 (N.D. Cal.
 2 2009) (AGC directness factor satisfied in part because it was alleged that NAND Flash Memory
 3 “makes up an overwhelming majority of the cost of NAND flash-based memory devices”).

4 Here, by contrast, Plaintiffs have not alleged, and cannot allege, that the allegedly price-
 5 fixed lithium ion battery cells make up 60-70%, much less an “overwhelming majority,” of the
 6 cost of the wide array of complex electronic products that Plaintiffs claim to have purchased—
 7 *e.g.*, “laptop, notebook, netbook, and tablet computers (such as iPads), mobile telephones,
 8 smartphones, digital audio players (such as iPods), power tools, digital cameras and
 9 camcorders/digital video cameras” IPP-CAC ¶¶ 1, 3.

10 The decision on AGC standing in *Flash Memory* is also inapposite. There, the complaint
 11 alleged that regardless of how NAND flash memory was purchased—“as a stand-alone item or
 12 incorporated as a central component of finished products, such as digital music players, USB
 13 drives, and so on”—it “provide[d] essentially the same functionality; that is, versatile, digital
 14 storage that is *not* dependent on the presence of power to retain its memory.” *In re Flash Mem.*
 15 *Antitrust Litig.*, 643 F. Supp. 2d at 1154. Thus, the complaint alleged that the market for NAND
 16 flash memory and the market for products containing NAND flash memory were “inextricably
 17 intertwined and there is inherent cross-elasticity of demand between the two.” *Id.* Here, by
 18 contrast, there is no allegation that laptops, mobile telephones, and the various other types of
 19 finished Lithium Ion Battery Products that Plaintiffs purchased “provide[] essentially the same
 20 functionality” as the allegedly price-fixed raw cells (which would be nonsensical).

21 The facts alleged in *GPU* also do not support AGC standing here. There, the court relied
 22 on the allegations that “GPUs are separate components of a computer,” and “in purchasing a
 23 computer, consumers are allegedly told that it contains an ATI or Nvidia graphics card of a certain
 24 type” “having certain speed and performance characteristics [which] can be a selling point to a
 25 consumer.” *In re Graphics Processing Units Antitrust Litig.*, 540 F. Supp. 2d 1085, 1098 (N.D.
 26 Cal. 2007). By contrast, the IPP-CAC here alleges the exact opposite—that “Lithium Ion
 27 Batteries are commodity-like products” that are manufactured “pursuant to standard
 28 specifications.” IPP-CAC ¶ 254. The *GPU* court also relied on the complaint allegation that “the

GPU is a separately-invoiced component of a finished computer,” which “is severable from the computer itself” *In re GPU*, 540 F. Supp. 2d at 1098. There is no similar allegation with respect to lithium ion battery cells here.

In sum, the facts alleged here are vastly different from those in *CRT*, *LCD*,⁸ *Flash*, and *GPU*, and are far closer to those which led to dismissal on *AGC* grounds in *DRAM*. See *DRAM I*, 516 F. Supp. 2d at 1088-95; *DRAM II*, 536 F. Supp. 2d at 1135-42. Plaintiffs do not (and cannot) allege that the battery cell is the essential and predominant component in the price and function of the various complex electronic finished products which they allegedly purchased. It is simply not factually plausible to allege that purchasing a laptop computer, for example, is the equivalent of directly participating in the component market for lithium ion battery cells.

Plaintiffs’ price-fixing claim against lithium ion battery cells is simply too far removed in the manufacturing and distribution chain from the secondary markets for finished products like laptop computers and cell phones for Plaintiffs’ claims in those secondary product markets to meet the *AGC* antitrust standing test.

B. PLAINTIFFS LACK CONSTITUTIONAL STANDING TO ASSERT CLAIMS ON BEHALF OF CLASSES OR SUBCLASSES OF WHICH NO NAMED PLAINTIFF IS A MEMBER.

Plaintiffs lack constitutional standing to bring their Montana and Utah claims because no named plaintiff is alleged to have purchased a lithium ion battery product in Montana or Utah while a resident of those states.⁹ Similarly, because the only named governmental plaintiffs in the

⁸ In *ODD*, also relied on by Plaintiffs, the court did not conduct a detailed examination of the plaintiffs’ allegations with respect to standing. Rather, the Court merely cited to the “analysis in *In re TFT-LCD*” See *In re Optical Disk Drive Antitrust Litig.*, No. 3:10-md-2143 RS, 2011 WL 3894376, at *11-12 (N.D. Cal. Aug. 3, 2011).

⁹ During the meet and confer process, Plaintiffs relied on their allegations that one of the named plaintiffs, Sue Hiller, “is a former resident of Salt Lake City, Utah” and purchased a lithium ion battery product in an unspecified location, as sufficient to establish standing for their Utah claim. See Ballard Decl., ¶2, Ex. B (2/21/14 Letter) at 3 (citing IPP CAC, ¶358). For the reasons discussed below, however, these allegations are insufficient—Plaintiffs must allege that Ms. Hiller purchased a lithium ion battery product *in Utah*, during the alleged class period, *while she was a resident of Utah*. Merely being a former

1 IPP complaint—the San Francisco Community College District, the City of Palo Alto, and the
 2 City of Richmond—are all located in California, Plaintiffs lack standing to bring claims on behalf
 3 of all twenty-nine state-specific “subclasses” of governmental entities located outside of
 4 California.

5 To have constitutional standing, a plaintiff must allege that it personally suffered an “actual
 6 injury.” “This is no less true with respect to class actions than with respect to other suits,” as
 7 “named plaintiffs who represent a class must allege and show that they personally have been
 8 injured, not that injury has been suffered by other, unidentified members of the class to which they
 9 belong and which they purport to represent.” *Lewis v. Casey*, 518 U.S. 343, 357 (1996) (internal
 10 quotations omitted); *see also Schlesinger v. Reservists Comm. To Stop the War*, 418 U.S. 208, 216
 11 (1974) (“To have standing to sue as a class representative it is essential that a plaintiff must be a
 12 part of that class.”); *Williams v. Boeing*, 517 F.3d 1120, 1127 (9th Cir. 2008) (“At least one *named*
 13 plaintiff must satisfy the actual injury component of standing in order to seek relief on behalf of
 14 himself or the class.”) (emphasis in original).

15 Accordingly, courts in this and other federal districts—including the courts in the *CRT*,
 16 *LCD*, *GPU*, *Flash Memory*, and *DRAM* multi-district litigations in this District—have consistently
 17 dismissed claims for lack of standing at the pleading stage under the laws of states where no
 18 named plaintiff is alleged to have resided and purchased the relevant product. *See, e.g.*, Ballard
 19 Decl., ¶6, Ex. D (Report, Recommendations and Tentative Rulings Regarding Defendants’ Joint
 20 Motion to Dismiss, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL
 21 No. 1917 (N.D. Cal. Sept. 30, 2010)) (Special Master Ret. J. Legge) at 6 (“where, as here, separate
 22 state classes are sought, there must be a plaintiff in each state who alleges purchase of the alleged
 23 price-fixed product and harm from a violation of that state’s laws”); *id.*, ¶7, Ex. E (Stipulation and
 24 Order Modifying and Adopting Special Master’s Report, *In re Cathode Ray Tube (CRT) Antitrust*
 25 *Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917 (N.D. Cal. Oct. 27, 2010) (adopting

26
 27 resident of a state and making a purchase at an unspecified time and place are not enough
 28 to confer standing on Ms. Hiller to bring a Utah claim.

1 recommendation); *In re TFT-LCD Antitrust Litig.*, 586 F.Supp.2d 1109, 1125 (N.D. Cal. 2008) (J.
 2 Illston) (“*LCD I*”) (“In light of Judge Alsup’s decision in *GPU*, plaintiffs agree to dismissal of
 3 these claims and seek leave to amend to add a class representatives for these states.”); *In re Flash*
 4 *Memory Antitrust Litig.*, 643 F.Supp.2d 1133, 1163-1164 (N.D. Cal. 2009) (J. Armstrong)
 5 (“Where, as here, a representative plaintiff is lacking for a particular state, all claims based on *that*
 6 state’s laws are subject to dismissal.”) (emphasis in original); *In re Graphics Processing Units*
 7 *Antitrust Litig.*, 527 F.Supp.2d 1011, 1026-1027 (N.D. Cal. 2007) (J. Alsup) (“*GPU I*”) (“A class
 8 cannot assert a claim on behalf of an individual that they cannot represent.”); *In re Dynamic*
 9 *Random Access Memory Antitrust Litig.*, 516 F.Supp.2d 1072, 1103-1104 (N.D. Cal. 2007) (J.
 10 Hamilton) (“*DRAM I*”) (dismissing claims where “[n]o named plaintiff is a resident of any of the
 11 three states in question”); *In re Apple and AT&T Antitrust Litig.*, 596 F.Supp.2d 1288, 1309 (N.D.
 12 Cal. 2008) (J. Ware) (dismissing claims for lack of standing “prior to class certification”); *In re*
 13 *Ditropan XL Antitrust Litig.*, 529 F.Supp.2d 1098, 1107 (N.D. Cal. 2007) (J. White) (same).

14 These courts have emphasized that each putative class or subclass claim in a complaint
 15 must be analyzed separately for standing purposes. *See, e.g., GPU I*, 527 F.Supp.2d at 1026
 16 (“Each claim under each state statute must be analyzed separately.”); *Ditropan*, 529 F.Supp.2d at
 17 1107 (“at least one named plaintiff must have standing with respect to each claim the class
 18 representatives seek to bring”). Thus, for each claim asserted on behalf of a putative class or
 19 “subclass” in the IPP complaint, the relevant inquiry is whether any of the existing named
 20 plaintiffs are alleged to be a member of that class—that is, whether they reside in or claim to have
 21 been injured in the relevant state .

22 The classes at issue on this motion are: (1) Plaintiffs’ alleged Montana Damages Class;¹⁰
 23 (2) Plaintiffs’ alleged Utah Damages Class, IPP CAC ¶ 411(z); and (3) twenty-nine of Plaintiffs’
 24

25 ¹⁰ It is not entirely clear whether Plaintiffs intend to maintain claims under Montana law.
 26 Montana is not included in the Plaintiffs’ list of “State Damages Classes,” IPP CAC, ¶¶
 27 401, 411, but later in the complaint Plaintiffs assert a claim for relief under Montana’s
 28 Unfair Trade Practices and Consumer Protection Act, and refer to an undefined “Montana
 Damages Class.” *See id.*, ¶ 479.

1 thirty “State Governmental Damages Classes,” consisting of subclasses of governmental
2 purchasers in states other than California. *See id.*, ¶¶ 402, 411. No existing named plaintiff is a
3 member of any of these classes. None of the named plaintiffs is alleged to reside in or to have
4 purchased lithium ion batteries in Montana or Utah during the alleged class period. And none of
5 the named governmental plaintiffs is alleged to reside in or to have purchased lithium ion batteries
6 in states outside California. Under U.S. Supreme Court and Ninth Circuit precedent, this is
7 dispositive of the standing inquiry.

8 Indeed, based on counsel’s statements at the February 7, 2014 status hearing, it appears
9 that Plaintiffs may concede that they lack standing to assert these claims. *See Ballard Decl.*, ¶5,
10 Ex. C (2/7/14 Transcript) at 20:10-13 (“The Court: So, does the law at least as decided require
11 that you have named plaintiffs from these states? Mr. Fastiff: That’s the position we are taking
12 today, yes.”). Nevertheless, Defendants anticipate that Plaintiffs will argue that the Court should
13 delay dismissing these claims until the class certification stage. This argument has been soundly
14 rejected in the Ninth Circuit, and should be rejected again here. *See Easter v. Am. West*, 381 F.3d
15 948, 962 (9th Cir. 2004).

16 In *Easter*, the Ninth Circuit underscored the principle that standing issues should be
17 resolved prior to class certification. *Id.* There, because none of the named plaintiffs had standing
18 to maintain claims against certain of the defendants, the Ninth Circuit explained that claims
19 against those defendants were properly dismissed prior to class certification—regardless of
20 whether the putative class, if certified, would have included members who had standing to
21 maintain such claims. *See id.*; *see also Ditropan*, 529 F.Supp.2d at 1107 (*Easter* explicitly rejects
22 deferral of standing issues until class certification); *Nelsen v. King County*, 895 F.2d 1248, 1249-
23 1250 (9th Cir. 1990) (standing “is a jurisdictional element that must be satisfied prior to class
24 certification.”); *Meijer, Inc. v. Abbott Laboratories*, 2008 WL 4065839, at *4 (N.D. Cal. Aug. 27,
25 2008) (“[I]t is well-settled that prior to the certification of a class . . . the district court must
26 determine that at least one named class representative has Article III standing to raise each class
27 [claim.]”) (quoting *Wooden v. Bd. of Regents of Univ. Sys. of Ga.*, 247 F.3d 1262, 1287-1288
28 (11th Cir. 2001)).

Despite this precedent, however, Defendants anticipate that—as other indirect purchaser plaintiffs have done unsuccessfully before them—Plaintiffs will rely on the Supreme Court’s decision in *Ortiz v. Fibreboard Corp.*, 527 U.S. 815 (1999), to argue that consideration of state-law standing issues should be deferred until class certification. This argument should be rejected. *Fibreboard*, along with its sister opinion *Amchem Products, Inc. v. Windsor*, 521 U.S. 591 (1997), only addressed the ordering of standing and class certification determinations in a specific context that is irrelevant here: namely, a proposed global settlement class that included both current and future claims. In both cases, objectors to the settlement class argued that class members with only future claims lacked standing. The Supreme Court, while noting that “ordinarily” any “Article III court must be sure of its own jurisdiction before getting to the merits,” nonetheless declined to reach issues of standing because the class certification issues were “dispositive” of the case. *Amchem*, 521 U.S. at 612; *Fibreboard*, 527 U.S. at 831 (declining to certify the “sprawling” proposed settlement class).

Accordingly, in *Easter* the Ninth Circuit expressly limited *Fibreboard* to its facts:

Although the court in *Fibreboard* examined class issues before the question of Article III standing, it did so in the very specific situation of a mandatory global settlement class. ***Fibreboard* does not require courts to consider class certification before standing....**[A] court must be sure of its own jurisdiction before getting to the merits.

381 F.3d 948, 961-62 (emphasis added; internal citations and quotations omitted).

The district courts of the Ninth Circuit—again including the Northern District courts in *CRT*, *LCD*, *GPU*, *Flash Memory*, and *DRAM*—have uniformly followed this authority by dismissing putative class claims on motions to dismiss prior to the class certification stage. *See, e.g.*, Ballard Decl., ¶6, Ex. D (Report, Recommendations and Tentative Rulings Regarding Defendants’ Joint Motion to Dismiss, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917 (N.D. Cal. Sept. 30, 2010)) at 6 (“the law in this circuit appears consistent” that standing issues are resolved at the pleading stage); *LCD I*, 586 F.Supp.2d at 1124-1125 (due to compelling local case law, plaintiffs stipulated to dismissal at pleading stage); *GPU*, 527 F.Supp.2d at 1026-1027 (*Fibreboard* only applies in context of certifying settlement class); *Flash Memory*, 643 F.Supp.2d at 1163-1164; *DRAM I*, 516 F.Supp.2d at 1103-1104; *Ditropan*,

1 529 F.Supp.2d at 1107 (same); *Apple & AT&T*, 596 F.Supp.2d at 1309 (same); *see also* In re
2 *Potash Antitrust Litig.*, 667 F.Supp.2d 907, 922 (N.D. Ill. 2009) (refusing to apply *Fibreboard*
3 outside of settlement context; *Fibreboard* applies only where class certification issue would be
4 dispositive of litigation).

5 In the face of this authority, Plaintiffs indicated in a February 21, 2014 letter to Defendants
6 that they intend to rely on a handful of district court opinions from other Circuits in which the
7 court delayed resolution of standing issues until class certification. *See* Ballard Decl., ¶2, Ex. B
8 (2/21/14 letter) at 3 (citing cases). These cases are not controlling, however, and, at least as
9 interpreted by Plaintiffs, are directly contrary to the Ninth Circuit authority discussed above,
10 which expressly requires dismissal at the pleading stage where existing named plaintiffs lack
11 standing. *Easter*, 381 F.3d at 962; *Boeing*, 517 F.3d at 1127 (“At least one *named* plaintiff must
12 satisfy the actual injury component of standing in order to seek relief on behalf of himself or the
13 class.”) (emphasis in original).

14 Moreover, the cases relied upon by Plaintiffs are plainly distinguishable. In each case the
15 defendants challenged an alleged single class of *nationwide* purchasers, not individually-defined
16 state-specific classes and subclasses. In the former context, unlike here, the named plaintiffs were
17 technically members of the nationwide class at issue (because they allegedly made a purchase
18 somewhere in the United States). Accordingly, the courts in those cases held that the named
19 plaintiffs’ assertion of claims in states where they did not make purchases was more properly
20 analyzed as a class certification issue under concepts of typicality or commonality. *See, e.g., In re*
21 *Bayer Corp. Comb. Aspirin Prods. Mktg. & Sales Practices Litig.*, 701 F.Supp.2d 356, 376-377
22 (E.D.N.Y. 2010) (because named plaintiff had standing as alleged member of nationwide class,
23 lack of injury in relevant states was properly treated as class certification issue); *Ramirez v. STI*
24 *Prepaid LLC*, 644 F.Supp.2d 496, 505 (D.N.J. 2009) (same).

1 By contrast, this motion does *not* challenge Plaintiffs’ standing to assert claims on behalf
 2 of their alleged “nationwide” classes.¹¹ See IPP CAC, ¶¶ 398-400. This motion challenges only
 3 Plaintiffs’ claims on behalf of separately defined Montana and Utah classes and twenty-nine
 4 separately defined, state-specific governmental “subclasses”—and the named plaintiffs simply are
 5 not members of *those classes*. As explained above, this is a straightforward standing deficiency
 6 that can and should be addressed and resolved on the pleadings. See Ballard Decl., ¶6, Ex. D
 7 (Report, Recommendations and Tentative Rulings Regarding Defendants’ Joint Motion to
 8 Dismiss, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917
 9 (N.D. Cal. Sept. 30, 2010)) at 6 (plaintiffs’ alleged nationwide class had no bearing on lack of
 10 standing to assert claims on behalf of separately-defined state classes).

11 Of course, it is true that Plaintiffs’ lack of a named plaintiff with standing would *also*
 12 preclude certification of the classes at issue. See *Rector v. City & County of Denver*, 348 F.3d
 13 935, 949-950 (10th Cir. 2003) (“It should be obvious that there cannot be adequate typicality
 14 between a class and a named representative unless the named representative has individual
 15 standing to raise the legal claims of the class.”). But that is an additional defect, not a reason to
 16 delay ruling on the standing issues now before the Court. There are no intervening developments
 17 that could imbue the existing named plaintiffs with standing to represent the alleged Montana or
 18 Utah classes or the non-California governmental subclasses. If Plaintiffs wish to amend their
 19 complaint to add new named plaintiffs with standing to represent these classes, they must attempt
 20 to do so now.

21 Finally, Plaintiffs may argue that the existing named *natural person consumer* plaintiffs
 22 have standing to assert claims on behalf of *governmental* entities in the states where the named
 23 consumer plaintiffs made purchases. But this argument would lead to absurd results—implying,
 24 for example, that a New York consumer who purchased a cell phone or laptop in a Syracuse retail
 25 store somehow has standing to assert claims on behalf of governmental entities like the City of

26 ¹¹ While Defendants intend to move to strike Plaintiffs’ “nationwide” class allegations at a
 27 future date on both due process and choice of law grounds, the viability of those
 28 allegations is irrelevant for purposes of this motion.

1 Schenectady and the New York City Police Department, along with myriad other non-federal and
 2 non-state governmental purchasers in New York. Plaintiffs already implicitly acknowledge that
 3 consumers and governmental entities are differently situated and must be treated differently by
 4 alleging separate subclasses of governmental purchasers.

5 Indeed, the absent governmental entities Plaintiffs now seek to represent by way of
 6 subclasses are typically represented in suits brought by their respective State Attorneys General,
 7 not private counsel. *See, e.g.*, Ballard Decl., ¶7, Ex. F (New York AG Complaint in LCD) at ¶ 7
 8 (bringing suit in LCD multi-district litigation on behalf of “New York public entities,
 9 including...local governmental entities such as counties, cities, towns and villages, public schools,
 10 the State University of New York and other state colleges, state hospitals, and public institutions
 11 such as the New York Department of Correctional Services, the New York State Department of
 12 Transportation, the Metropolitan Transit Authority, fire and police departments, and many other
 13 entities throughout the State of New York”); *id.*, ¶8, Ex. G (page from New York Attorney
 14 General website, available at <http://www.ag.ny.gov/antitrust/antitrust-enforcement>) (“The
 15 Attorney General represents not only New York consumers but also New York State, and its
 16 political units, such as cities, villages, towns, public schools and hospitals in lawsuits under the
 17 federal and state antitrust laws.”); *id.*, ¶9, Ex. H (California AG CRT Complaint) (bringing suit on
 18 behalf of governmental entities in California).

19 Standing is an issue of law—indeed, a prerequisite to suit that speaks to the constitutional
 20 power of a federal court to hear a case. *Steel Co. v. Citizens for a Better Env’t*, 523 U.S. 83, 94-95
 21 (1998). The existing named plaintiffs do not have standing to assert Montana or Utah class claims
 22 or the governmental class claims for any state other than California, and that is just as true today
 23 as it would be at the class certification stage. These claims should be dismissed now.

24 **C. PLAINTIFFS’ CLAIMS UNDER MONTANA AND MISSOURI LAW MUST BE**
 25 **DISMISSED BECAUSE THOSE STATES APPLY THE ILLINOIS BRICK BAR ON**
 26 **INDIRECT PURCHASER ACTIONS.**

27 In *Illinois Brick v. Illinois*, the U.S. Supreme Court held that indirect purchasers lack
 28 standing to sue for damages under Section 4 of the federal Clayton Act. 432 U.S. 720 (1977).

1 Because Montana and Missouri courts both follow federal law when interpreting their state
2 antitrust statutes, Plaintiffs' claims under these state laws must be dismissed.¹²

3 **1. Montana**

4 Plaintiffs assert a claim under Montana's Unfair Trade Practices and Consumer Protection
5 Act of 1970, Mont. Code Ann. §§ 30-14-103, *et seq.* Plaintiffs lack standing to bring any claim
6 under Part 2 of that statute (Montana's unfair trade practices act, or "MUTPA").¹³ MUTPA's
7 private standing provision is substantively identical to the Clayton Act's standing provision, under
8 which federal courts have held indirect purchasers lack standing to bring suit for damages.
9 *Compare* Mont. Code Ann. § 30-14-222 *with* 15 U.S.C. § 15. Montana has not legislatively or
10 judicially "repealed" the bar on indirect purchaser damage actions set forth in *Illinois Brick*. On
11 the contrary, the Montana Supreme Court, observing that MUTPA was patterned largely after
12 federal antitrust law, has held that where the language of the Montana statute is similar to that of a
13 federal antitrust statute, courts must give "due weight to the federal courts' interpretation" of
14 antitrust laws. *Smith v. Video Lottery Consultants, Inc.*, 858 P.2d 11, 13 (Mont. 1993) (affirming
15 the trial court's dismissal of state antitrust claims based on federal antitrust authority and the
16 similarity between MUTPA and Sherman Act); *see also Sadler v. Rexair Inc.*, 612 F. Supp. 491,
17 495 (D. Mont. 1985) (applying federal precedent in the absence of Montana case law interpreting
18 MUTPA, noting the "similar purposes" of MUTPA and Sherman Act).

19 Accordingly, federal courts within the Northern District of California—including courts
20 presiding over the *SRAM*, *LCD* and *CRT* cases—have repeatedly held that indirect purchasers lack
21 standing to bring claims under MUTPA. *See, e.g., In re SRAM Antitrust Litig.*, 2010 WL 5094289
22 (N.D. Cal. Dec. 8, 2010) at *4 ("lawsuits by indirect purchasers [MUTPA] are barred by *Illinois*

23
24 ¹² As noted above, Plaintiffs have conceded that their claims under Puerto Rico, New
25 Hampshire, and Utah are barred in whole or in part by *Illinois Brick* and have stipulated to
the dismissal of those claims with prejudice. *See supra*, n. 1.

26 ¹³ To the extent Plaintiffs seek to recover under Part 1 of the statute, Montana's Consumer
27 Protection Act, that statute prohibits plaintiffs from bringing claims as a class action.
28 *See pp. 22-26, infra.*

1 *Brick*”); *In re TFT-LCD (Flat Panel) Antitrust Litig.*, 599 F. Supp. 2d 1179, 1187 (N.D. Cal.
 2 2009) (“*LCD II*”) (dismissing indirect purchasers’ claims under MUTPA for lack of standing
 3 because the Montana and federal standing provisions are “almost identically worded” and there is
 4 no “relevant difference between the two statutes” or any contrary case law); Ballard Decl., ¶6, Ex.
 5 D at 4-5 (Report, Recommendations and Tentative Rulings Regarding Defendants’ Joint Motion to
 6 Dismiss, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917
 7 (N.D. Cal. Sept. 30, 2010)) (recommending dismissal with prejudice of indirect purchasers’ claims
 8 under MUTPA); *id.*, ¶7, Ex. E (Stipulation and Order Modifying and Adopting Special Master’s
 9 Report, *In re Cathode Ray Tube (CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917
 10 (N.D. Cal. Oct. 27, 2010)) (adopting recommendation).

11 2. Missouri

12 Missouri’s antitrust statute similarly directs courts to interpret it consistent with federal
 13 judicial interpretations of comparable federal antitrust statutes. Mo. Rev. Stat. § 416.141. As a
 14 result, Missouri courts have relied on *Illinois Brick* to find that indirect purchasers may not sue for
 15 damages under Missouri’s antitrust law. *See Duvall v. Silvers, Asher, Sher & McLaren, M.D.’s*,
 16 998 S.W.2d 821, 825-27 (Mo. Ct. App. 1999) (affirming dismissal of claim under Missouri
 17 antitrust statute). In an effort to avoid Missouri’s ban on indirect purchaser antitrust suits,
 18 Plaintiffs bring their antitrust claim under Missouri’s Merchandising Practices Act (“MMPA”),
 19 Mo. Rev. Stat. §§ 407.010, *et. seq.* However, both Missouri and federal district courts have held
 20 that Missouri’s ban on indirect purchaser antitrust suits extends to claims made under the MMPA.
 21 *See Ireland v. Microsoft Corp.*, No. 00CV-201515, 2001 WL 1868946, at *1 (Mo. Cir. Jan. 24,
 22 2001) (unpub.) (dismissing indirect purchaser plaintiffs’ claim under the MMPA based on lack of
 23 standing); *In re New Motor Vehicles Canadian Export Litig.*, 350 F. Supp. 2d 160, 192 (D. Me.
 24 2004) (same) (“[P]laintiffs cannot avoid [Missouri’s] antitrust prohibition on indirect purchaser
 25 suits by making the same claim under Missouri’s consumer protection statute.”).

26 Defendants anticipate that Plaintiffs will rely on *Gibbons v. Nuckolls, Inc.*, 216 S.W.3d 667
 27 (Mo. 2007), in which the Missouri Supreme Court held that a plaintiff could sue an automobile
 28 wholesaler for failing to disclose that a car had been in an accident, despite a lack of privity

1 between plaintiff and the wholesaler. That case was not an antitrust case, and so did not address
 2 the impediment to Plaintiffs' claims here—Missouri's choice to limit the class of people who can
 3 sue for antitrust violations. Plaintiffs' complaint alleges, at base, antitrust violations. They may
 4 not sidestep the Missouri's limitations on such a claim by bringing the claim under the MMPA's
 5 "unlawful" prong.

6 **D. MANY OF PLAINTIFFS' INDIVIDUAL STATE LAW CLAIMS HAVE**
 7 **ADDITIONAL DEFICIENCIES REQUIRING DISMISSAL.**

8 **1. Plaintiffs' Claims Under Illinois, Montana and South Carolina Law Cannot Be**
 9 **Brought As Class Actions.**

10 Plaintiffs assert claims on behalf of a purported class of indirect purchasers under the
 11 Illinois Antitrust Act, 740 Ill. Comp. Stat. §§ 10/1, *et seq.*; Montana's Unfair Trade Practices and
 12 Consumer Protection Act of 1970, Mont. Code Ann. §§ 30-14-103, *et seq.*; and South Carolina's
 13 Unfair Trade Practices Act, S.C. Code Ann. §§ 39-5-10, *et seq.* All three statutes, however,
 14 prohibit Plaintiffs from bringing their claims as class actions.¹⁴ As a result, federal and state
 15 courts alike have dismissed purported class action claims under these statutes. *See, e.g., In re*
 16 *Pharm. Indus. Average Wholesale Price Litig.*, 738 F. Supp. 2d 227, 236 (D. Mass. 2010)
 17 (granting summary judgment to purported class action claims under South Carolina Unfair Trade
 18 Practices Act); *Dema v. Tenet Physician Servs.-Hilton Head, Inc.*, 678 S.E.2d 430, 434 (S.C.
 19 2009) ("SCUTPA claims may not be maintained in a class action law suit."); *DRAM*, 516 F. Supp.
 20 2d 1072, 1104 (N.D. Cal. 2007) (dismissing purported indirect purchaser class actions under South
 21 Carolina and Montana statutes); *Gaebler v. N.M. Potash Corp.*, 676 N.E.2d 228, 230 (Ill. App. Ct.

22
 23
 24 ¹⁴ 740 Ill. Comp. Stat. § 10/7(2) ("***no person shall be authorized to maintain a class***
 25 ***action*** in any court of this State for indirect purchasers asserting claims under this Act,
 26 with the sole exception of this State's Attorney General"); Mont. Code Ann. § 30-14-
 27 133 (1) ("A consumer who suffers any ascertainable loss of money or property... may bring
 28 an individual ***but not a class action***"); S.C. Code Ann. § 39-5-140(a) ("Any person
 who suffers any ascertainable loss of money or property [as a result of an unlawful or
 deceptive act or practice] may bring an action individually, ***but not in a representative***
capacity, to recover actual damages.") (all emphases added).

1 1996) (affirming dismissal of purported indirect purchaser class action claim under Illinois
2 Antitrust Act).

3 Defendants anticipate that Plaintiffs will argue that the Supreme Court’s decision in *Shady*
4 *Grove Orthopedic Assocs., P.A. v. Allstate Ins. Co.*, 559 U.S. 393 (2010), permits them to allege
5 class action claims on behalf of indirect purchasers under the Illinois, Montana and South Carolina
6 statutes. The *Shady Grove* opinion does no such thing, as many federal courts have held.

7 In *Shady Grove*, the Supreme Court considered a New York statute that prohibited class
8 actions in suits seeking penalties. The question was whether the New York statute precluded class
9 treatment in federal court, or whether Federal Rule of Civil Procedure 23 effectively preempted
10 New York’s prohibition on such class actions. 559 U.S. at 398-399. A majority of the Court
11 concluded that plaintiff’s suit could proceed as a class action, but disagreed as to why. A plurality
12 of the Court set out a categorical approach that turns on whether the federal rule at issue is
13 substantive or procedural. Rule 23 is procedural, the plurality concluded, and therefore may be
14 applied “in all jurisdictions, with respect to all claims, regardless of its incidental effect upon state-
15 created rights.” *Id.* at 410 (Scalia, J., plurality).

16 This rationale, however, failed to command a majority of the Court, and is therefore not the
17 law. “When a fragmented Court decides a case and no single rationale explaining the result enjoys
18 the assent of five Justices, the holding of the Court may be viewed as that position taken by those
19 Members who concurred in the judgments on the narrowest grounds.” *Smith v. Hedgpeth*, 706
20 F.3d 1099, 1105 (9th Cir. 2013) (quoting *Marks v. United States*, 430 U.S. 188, 193 (1977))
21 (internal quotation marks omitted). The holding in *Shady Grove* is provided by Justice Stevens’s
22 separate, narrower concurring opinion, as many courts have recognized. *See, e.g., Garman v.*
23 *Campbell Cnty. Sch. Dist. No. 1*, 630 F.3d 977, 983 n.6 (10th Cir. 2010) (“we look to Justice
24 Stevens’ concurrence for guidance on this issue.”); *Stalvey v. Am. Bank Holdings, Inc.*, 2013 WL
25 6019320, at *4 (D.S.C. Nov. 13, 2013) (“A majority of the courts considering the impact of the
26 case have concluded that Justice Stevens’ opinion is controlling in view of the ‘narrowest
27 grounds’ principle.”); *Phillips v. Philip Morris Companies Inc.*, 2013 WL 1182233, at *3 (N.D.
28 Ohio March 21, 2013) (“a clear majority of courts have applied Stevens’s narrower holding as the

controlling opinion”; citing cases); *In re Packaged Ice Antitrust Litig.*, 779 F. Supp. 2d 642, 660-61 (E.D. Mich. 2011) (citing cases); *Tait v. BSH Home Appliances Corp.*, 2011 WL 1832941, at *8 (C.D. Cal. May 21, 2011).

In his concurrence, Justice Stevens emphasized that determination of whether a federal rule applies in a diversity action requires a case-by-case assessment of the state law that conflicts with the federal rule. Because the Rules Enabling Act requires that federal procedural rules “shall not abridge, enlarge or modify any substantive right,” 559 U.S. at 418 (Stevens, J., concurring) (quoting 28 U.S.C. § 2072(b)), federal rules must be interpreted with some “sensitivity to important state interests and regulatory policies.” *Id.* Specifically, Justice Stevens held that “[a] federal rule ... cannot govern a particular case in which the rule would displace a state law that is procedural in the ordinary use of the term but is so intertwined with the state right or remedy that it functions to define the scope of the state-created right.” *Id.* at 423. Thus, whether a federal rule of procedure displaces state law “turns on whether the state law is actually part of a State’s framework of substantive rights or remedies.” *Id.* at 419. Justice Stevens found that the New York statute at issue in *Shady Grove* was not “intertwined” with New York’s definition of substantive rights, because the rule was part of New York’s procedural code, applicable to class actions brought under any source of law. *Id.* at 432-433.

The opposite is true of the state statutes at issue here. These class-action bans are not statutes of general application, but are restricted to the antitrust and consumer protection statutes in which they are found. Illinois’ class-action ban is in the same subsection as, and immediately follows, the statutory provision creating the right for indirect purchasers to sue for damages. 740 Ill. Comp. Stat. § 10/7(2). The class-action bans found in the Montana and South Carolina statutes are contained in the very same sentence that creates a private right of action. Mont. Code Ann. § 30-14-133 (1); S.C. Code Ann. § 39-5-140(a). These provisions are literally “intertwined with” and “bound up in” the specific substantive rights provided by the statutes. *Shady Grove*, 559 U.S. at 423, 433 (Stevens, J., concurring). They are part of the overall “framework of substantive rights or remedies” created by Illinois, Montana and South Carolina. *Id.* at 419. Because class treatment

1 would necessarily “enlarge ... [the] substantive right[s]” of plaintiffs under Illinois, Montana and
 2 South Carolina law, Rule 23 does not preempt these state provisions. *Id.*

3 Since *Shady Grove* was decided, numerous federal courts have followed this same
 4 reasoning and dismissed purported class-action claims under the Illinois, Montana and South
 5 Carolina statutes. *See, e.g., Stalvey*, 2013 WL 6019320, at *4 (dismissing plaintiff’s
 6 representative claims under South Carolina Unfair Trade Practices Act); *In re Automotive Parts*
 7 *Antitrust Litig.*, 2013 WL 2456612, at *22 (E.D. Mich. June 6, 2013) (dismissing indirect
 8 purchasers’ claims under Illinois Antitrust Act); *In re Packaged Ice*, 779 F. Supp. 2d at 661 n.4
 9 (class action bar in Montana Consumer Protection Act is “sufficiently intertwined” with
 10 substantive rights to survive *Shady Grove*) (internal quotations omitted); *In re Wellbutrin XL*
 11 *Antitrust Litig.*, 756 F. Supp. 2d 670, 675-677 (E.D. Pa. 2010) (“Because the indirect purchaser
 12 restrictions of the IAA are ‘intertwined’ with the underlying substantive right, application of Rule
 13 23 would ‘abridge, enlarge or modify’ Illinois’ substantive rights, and therefore Illinois’
 14 restrictions on indirect purchaser actions must be applied in federal court”); *In re Digital Music*
 15 *Antitrust Litig.*, 812 F. Supp. 2d 390, 414-416 (S.D.N.Y. 2011); *see also In re MI Windows and*
 16 *Doors, Inc. Prods. Liab. Litig.*, 2012 WL 5408563, at *5 & n.3 (D.S.C. Nov. 6, 2012) (South
 17 Carolina’s ban on class actions under the Unfair Trade Practices Act survives *Shady Grove*).
 18 Other courts have addressed similar restrictions under Ohio and Tennessee law and have
 19 concluded that the restrictions also survive *Shady Grove*.¹⁵ Accordingly, the Court should dismiss
 20 Plaintiffs’ class-action claims under the Illinois Antitrust Act, Montana Consumer Protection Act
 21 and the South Carolina Unfair Trade Practices Act.

22 **2. Plaintiffs Fail To Allege Required Conspiratorial Conduct In New Hampshire.**

23 New Hampshire’s Consumer Protection Act makes it “unlawful for any person to use any
 24 unfair method of competition or any unfair or deceptive act or practice *in the conduct of any trade*
 25

26 ¹⁵ *See, e.g., McKinney v. Bayer Corp.*, 744 F. Supp. 2d 733, 745-47 (N.D. Ohio 2010);
 27 *Bearden v. Honeywell Int’l Inc.*, 2010 WL 3239285, at *10 (M.D. Tenn. Aug. 16, 2010);
 28 *In re Whirlpool Corp. Front-Loading Washer Prods. Liab. Litig.*, 2010 WL 2756947, at
 *1-3 (N.D. Ohio July 12, 2010).

1 *or commerce within this state.*” N.H. R.S.A. 358-A:2 (emphasis added). This plain language “has
 2 been interpreted to mean that the statute only applies to offending conduct *that took place within*
 3 *New Hampshire.*” *Environamics Corp. v. Ferguson Enterprises, Inc.*, 2001 WL 1134727, at *4, 6
 4 (D.N.H. Sept. 24, 2001) (emphasis added); *accord Precourt v. Fairbank Reconstruction Corp.*,
 5 856 F.Supp.2d 327, 342-344 (D.N.H. 2012); *Mueller Co. v. U.S. Pipe & Foundry Co.*, 2003 WL
 6 22272135 (D. N.H. 2003) (“commercial conduct which affects the people of New Hampshire” is
 7 actionable under the statute “only if it occurs within New Hampshire.”).

8 In an antitrust case, this means that the plaintiff must allege that significant conspiratorial
 9 conduct occurred in New Hampshire. *See In re Flash Memory Antitrust Litig.*, 643 F. Supp. 2d
 10 1133, 1159 (N.D. Cal. 2009) (J. Armstrong) (dismissing New Hampshire claim for lack of
 11 allegations of intrastate conduct); *In re Refrigerant Compressors Antitrust Litig.*, 2013 WL
 12 1431756 at *17-18 (E.D. Mich. April 9, 2013) (distinguishing *In re New Motor Vehicles Canadian*
 13 *Export Antitrust Litig.*, 350 F.Supp.2d 160, 194 (D.Me. 2004), in which alleged conspirators
 14 resided in New Hampshire). Mere allegations that a named indirect plaintiff resided in and made
 15 affected purchases in the state—which is all Plaintiffs provide here, *see* IPP CAC, ¶ 344—are not
 16 sufficient, because they do not speak to the locus of the defendants’ alleged conduct. *Refrigerant*
 17 *Compressors*, 2013 WL 1431756 at *18; *Precourt*, 856 F.Supp. at 343-344.

18 Defendants anticipate that the Plaintiffs will rely in their opposition on *In re Chocolate*
 19 *Confectionary Antitrust Litig.*, 749 F.Supp.2d 224, 234-35 (M.D. Pa. 2010), in which the court
 20 found allegations “that defendants colluded to fix the price of chocolate products that were then
 21 introduced into the New Hampshire market” sufficient at the pleading stage to avoid the
 22 NHCPA’s territorial limitation. But this conclusion is impossible to square with the court’s
 23 acknowledgement that, as just discussed, the only relevant inquiry is the locus of “the offending
 24 conduct itself rather than the locus of actual sales or the site of product manufacture.” *Id.* (internal
 25 quotations omitted). The mere allegation that affected products were sold in New Hampshire is
 26 irrelevant.

27 The *Chocolate Confectionary* court—which ultimately dismissed all claims in the action,
 28 including the New Hampshire claim, on other grounds—relied entirely on the New Hampshire

Supreme Court’s opinion in *LaChance v. U.S. Smokeless Tobacco Co.*, 931 A.2d 571, 578 (N.H. 2007). But subsequent courts, including Judge Armstrong in *Flash Memory*, have explained that *LaChance* “merely states that ‘indirect purchasers may bring claims under the CPA’”; it “does not address the requirement that the offending conduct occur within the state.” *Flash Memory*, 643 F. Supp. 2d at 1159 (internal quotations omitted); *Precourt*, 856 F.Supp. at 343 (“Because *LaChance* involved offending conduct in New Hampshire, its holding about indirect purchasers has no bearing on the issue in this case, which is the locus of the conduct on which Precourt’s CPA claim is based.”). Thus, the case does not excuse the Plaintiffs’ failure to allege conspiratorial conduct in New Hampshire. The New Hampshire claim should be dismissed.

3. The Arkansas Deceptive Trade Practices Act Does Not Apply To Price-Fixing.

Plaintiffs purport to state a claim under Arkansas’ Deceptive Trade Practices Act (the “ADTPA”), which prohibits certain enumerated “[d]eceptive and unconscionable trade practices,” and “any other unconscionable, false, or deceptive act or practice in business, commerce, or trade.” Ark. Code Ann. § 4-88-107(a). Price-fixing is not among the “deceptive and unconscionable” trade practices enumerated by the ADTPA, and no Arkansas court has attempted to apply the statute in an antitrust context. *See SRAM*, 2010 WL 5094289, at *8 (“The Court has found no Arkansas case law indicating that the ADTPA reaches price-fixing conduct of the nature presented in this lawsuit.”). Moreover, Arkansas courts have held that, to be “unconscionable” within the meaning of the ADPTA catch-all provision, plaintiffs must plead and prove that defendants exploited a “gross inequality of bargaining power.” *See, e.g., State v. R&A Inv. Co.*, 985 S.W.2d 299, 302 (Ark. 1999) (“Two important considerations [in evaluating alleged conduct under the ADTPA] are whether there is a gross inequality of bargaining power between the parties to the contract and whether the aggrieved party was made aware of and comprehended the provision in question.”).

Accordingly, courts within the Northern District of California have repeatedly dismissed claims under ADPTA after concluding that price-fixing is “not the kind of conduct prohibited” by the statute. *See, e.g., In re Graphics Processing Units Antitrust Litig.*, 527 F. Supp. 2d 1011, 1029-30 (N.D. Cal. 2007) (dismissing ADTPA claim because the statute “requires something

1 more than merely alleging that the price of a product was unfairly high.”); *In re TFT-LCD (Flat*
 2 *Panel) Antitrust Litig.*, 586 F. Supp. 2d 1109, 1125 (N.D. Cal. 2008) (refusing to “expansively
 3 interpret the statute” to apply to price-fixing); *SRAM*, 2010 WL 5094289, at *8 (“the Court
 4 declines to extend the statute to permit indirect purchasers to sue manufacturers for a conspiracy to
 5 fix prices”); Ballard Decl., ¶6, Ex. D at 3-4 (Report, Recommendations and Tentative Rulings
 6 Regarding Defendants’ Joint Motion to Dismiss, *In re Cathode Ray Tube (CRT) Antitrust Litig.*,
 7 No. 3:07-cv-05944-SC, MDL No. 1917 (N.D. Cal. Sept. 30, 2010)) at 3-4; *id.*, ¶7, Ex. E
 8 (Stipulation and Order Modifying and Adopting Special Master’s Report, *In re Cathode Ray Tube*
 9 *(CRT) Antitrust Litig.*, No. 3:07-cv-05944-SC, MDL No. 1917 (N.D. Cal. Oct. 27, 2010)).

10 Although some federal courts have broadly construed ADTPA’s “unconscionable” prong
 11 to encompass price-fixing activity, they have primarily relied on a dictionary definition of
 12 “unconscionable,” which ignores the context of the statute and the legal interpretation given to the
 13 term by Arkansas courts. *See, e.g., In re: Chocolate Confectionary Antitrust Litig.*, 602 F. Supp.
 14 2d 538, 583 (M.D. Pa. 2009) (relying on Black’s Law Dictionary and definition of
 15 “unconscionable”; ultimately dismissing all claims, including the Arkansas claim, on other
 16 grounds); *In re New Motor Vehicles Canadian Export Antitrust Litig.*, 350 F.Supp.2d 160, 178
 17 (D. Me. 2004) (“*NMV*”) (same).¹⁶ These decisions are not persuasive, for several reasons. First,
 18 “unconscionable” is a term of art, describing an established legal principle within contract law. In
 19 1993, when the Arkansas Legislature added the “unconscionability” term to ADTPA, Arkansas
 20 courts had consistently used the term to refer to contract relationships or unequal bargaining
 21 power. *See, e.g., Assoc. Press v. So. Ark. Radio Co.*, 809 S.W.2d 695, 696 n.1 (Ark. Ct. App.
 22 1991) (Uniform Commercial Code’s definition of “unconscionability” is frequently used to define

23
 24 ¹⁶ Other cases cited by Plaintiffs rely on the *Chocolate* and/or *NMV* opinions. *See In re*
 25 *Automotive Parts Antitrust Litig.*, 2013 WL 2456612 at *25; *In re Flash Memory Antitrust*
 26 *Litig.*, 643 F. Supp.2d 1133, 1157 (N.D. Cal. 2009). Plaintiffs have cited *Fond Du Lac*
 27 *Bumper Exchange, Inc. v. Jui Li Enter. Co., Ltd.*, 2012 U.S. Dist. LEXIS 125677 (E.D.
 28 Wisc. Sept. 5, 2012), but any reliance on that case would be misplaced. That court relied
 on a definition of “unconscionable” that comes from an Arkansas trial court order, which
 the Arkansas Supreme Court reversed. *Id.* at *24 (quoting *Baptist Health v. Murphy*, 226
 S.W.3d 800 (Ark. 2006)).

1 the word as used in state code). In the present case, there is no reason to depart from the
 2 established use of “unconscionable” as a contract law term of art. Indeed, the U.S. Supreme
 3 Court has repeatedly instructed that statutory terms “with a settled meaning at common law” are to
 4 be interpreted in accordance with that legal meaning, absent some evidence to the contrary. *See,*
 5 *e.g., Beck v. Prupis*, 529 U.S. 494, 500-501 (2000); *Sekhar v. United States*, 133 S.Ct. 2720, 2724
 6 (2013) (a word “transplanted from another legal source...brings the old soil with it.”) (internal
 7 quotations omitted).

8 Second, the term “unconscionable” is used throughout the same title in the Arkansas Code
 9 to refer to contractual relationships. *See, e.g., Ark. Code Ann. § 4-2A-108; Id. § 4-90-512.* “A
 10 term appearing in several places in a statutory text is generally read the same way each time it
 11 appears.” *Ratzlaf v. United States*, 510 U.S. 135, 143 (1994).

12 As described above, the term “unconscionable” consistently refers to contractual or
 13 bargaining relationships in both the Arkansas statutory scheme and in Arkansas state courts’
 14 interpretation of the term. Accordingly, the *GPU*, *LCD*, *SRAM* and *CRT* courts all interpreted the
 15 term consistent with its established meaning as a term of art from contract law, and correctly
 16 concluded that it did not encompass price-fixing. There is no reason to depart from that reasoning
 17 here. Plaintiffs’ claim under the ADTPA should be dismissed.

18 **III.**

19 **CONCLUSION**

20 The foregoing issues of law should be decided now in Defendants’ favor. Specifically,
 21 Defendants respectfully request that the following claims should be dismissed in their entirety:
 22 (1) Plaintiffs’ antitrust claims under the laws of Arizona, Arkansas, California, the District of
 23 Columbia, Illinois, Kansas, Maine, Michigan, Mississippi, Missouri, Nebraska, Nevada, New
 24 Hampshire, New Mexico, New York, North Dakota, Oregon, Tennessee, Vermont, West Virginia
 25 and Wisconsin; (2) Plaintiffs’ consumer protection or unfair trade claims under the laws of
 26 Florida, Montana, New Hampshire, New York, South Carolina, Utah and Vermont; and
 27 (3) Plaintiffs’ claims on behalf of governmental subclasses in all states other than California.
 28

1 Respectfully submitted: March 7, 2014

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I, Michael W. Scarborough, am the ECF User whose ID and password are being used to file this document. In compliance with Civil Local Rule 5-1(i)(3), I hereby attest that each of the signatories identified above has concurred in this filing.

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